

Newspaper (24 items)



Huge vow of support for winery

Adelaide Advertiser, Adelaide, General News, Roxanne Wilson

22 Dec 2016

Page 17 • 249 words • ASR AUD 2,276 • Photo: No • Type: News ItemClassification: • Size: 153.00 cm² • SA • Australia • Press - Winemakers' Federation of Australia • ID: 703678221

MORE than 1000 people have signed a petition in support of a Springton winery, restaurant and wedding venue, which claims it faces closure following disputes with neighbours and Barossa Council.

Peter Seppelt Wines: Grand Cru Estate, owned by Peter and Roz Seppelt, shared the petition on its Facebook page.

The petition had 1300 signatures as of 5pm yesterday.

"Peter Seppelt wines: Grand Cru Estate is facing closure," the Facebook post said.

"We thank our customers for their kind words during this difficult period." Allilea Griffiths, who started the petition, wrote on Facebook that the council and "unhappy neighbours" wanted the venue closed.

She wrote that neighbours had complained about dust from the carpark and noise.

"Not sure what noise they mean - the place is the quietest," she wrote.

The Grand Cru Estate owners declined to comment when contacted by The Advertiser.

Barossa Council CEO Martin McCarthy said the council was "not attempting to "close down the Grand Cru Estate".

"Council has been attending to a number of compliance matters with the owners for some years to ensure that legislative requirements are met," he said.

"Council is working through issues associated with liquor licensing requirements to ensure their current operations can continue." Mr McCarthy said an application to "expand their current operations" did not satisfy council requirements and the application was now the subject of a court appeal.

He said Grand Cru had "the authority to continue trading within approved conditions", but did not comment on those conditions.

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Audience

128,230 CIRCULATION



Don't let festive fun end in Gympie ED

Gympie Times, Gympie QLD, General News, Brigid Simeoni

22 Dec 2016

Page 9 • 425 words • ASR AUD 176 • Photo: Yes • Type: News ItemClassification: • Size: 228.00 cm² • QLD • Australia • Press - Winemakers' Federation of Australia • ID: 703691538

HEALTH experts are encouraging residents to celebrate sensibly this Christmas as Gympie's dedicated doctors and nurses prepare for a busy holiday period in hospital.

Gastroenteritis, chest pain, urinary tract infections and minor head injuries were the most common diagnoses during the last festive season.

Sunshine Coast Hospital and Health Service's emergency departments at Nambour General Hospital, Caloundra Health Service and Gympie Hospital had more than 130 extra patients on Boxing Day alone last year.

SCHHS director of emergency medicine Dr Stephen Priestley said their highly skilled team was committed to providing clinical excellence to patients across the health service's three EDs, where 321 people were seen on an average day.

"This compares with 330 presentations on Christmas Day 2015 and 435 presentations on Boxing Day 2015, making both these days very busy," Dr Priestley said.

Dr Priestley said emergency departments were busy places and patients were treated according to how urgent their condition was.

"For example, patients with trauma injuries from a road accident or those with severe illnesses will take priority over more minor complaints," he said.

Australian Medical Association Queensland president Dr Chris Zappala said people drinking more alcohol and taking more risks contributed to busy EDs during the holidays.

"A few more people tend to have a bit more spare time on their hands so they partake in activities they wouldn't usually partake in," Dr Zappala said.

"They do more adventurous things at this time of year and come a cropper." Dr Zappala said using commonsense and not drinking to excess would reduce the chances of a Christmas trip to hospital.

"It's always a little worse at this time of year so we need to remember what those safe drinking guidelines are," he said.

Dr Zappala also urged residents to remember family members and people in the community who were disadvantaged or ostracised at Christmas and keep an eye on those vulnerable in the heat.

He thanked the ED staff who would be working this Christmas Day and taking time out from their families.

"A huge thank you to those individuals who help us all when we get into scrapes in the holiday season," he said.

People with non-urgent conditions are encouraged to see a GP or go to a pharmacy for assistance. In an emergency, phone 000 and ask for an ambulance. If you are unsure whether you need to go to an ED, phone 13HEALTH (13 43 25 84) for advice. - ARM NEWSDESK They do more adventurous things at this time of year and come a cropper.

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Audience

3,409 CIRCULATION



IT'S THE BOOZE, NOT THE BLOKES

Daily Telegraph, Sydney, General News, Corrine Barraclough

21 Dec 2016

Page 13 • 849 words • ASR AUD 37,093 • Photo: Yes • Type: News ItemClassification: • Size: 785.00 cm² • NSW • Australia • Press - Winemakers' Federation of Australia • ID: 703190358

FEMINIST FIGHTERS HIDE THE UGLY TRUTH

It's time to read compelling new research with open minds and change strategy in our fight against domestic violence.

A major new study completed by researchers from Deakin University's School of Psychology and released on December 15 has confirmed the link between alcohol and other drugs and domestic violence.

Researchers found heavy binge drinking doubles the risk of family or intimate partner violence.

Over three years, researchers analysed police data and found those who reported their partners were heavy binge drinkers were nearly six times more likely to report those partners had been violent towards them.

Lead researcher of the study - titled Alcohol/DrugInvolved Family Violence in Australia (ADIVA) - Professor Peter Miller says: "Heavy drinking was also found to be associated with increased levels of coercive controlling behaviour, which includes emotional, psychological, and physical abuse of a partner.

"Nearly half of respondents had a partner who engaged in high levels of coercive controlling behaviour towards them, and 66.8 per cent of respondents reported behaving towards their partner in this way." Are you listening feminists?

How about you remove your gendered roadblock and let society start tackling root causes of domestic violence effectively?

Our battle against domestic violence isn't a feminist fight. It should never have been hijacked by your gender debate.

Your dangerous ideology allows the war on men to be seen on misleading government funded TV ads in the name of fighting domestic violence.

The latest ad screening in Victoria, "There's Nothing Good About Dads Who Abuse Women", once again portrays men as sole evil perpetrators and says: "Family violence stems from men who think they are better than women. It's that simple." Really? Sounds more like a line from a feminist textbook than a true representation of the reality of domestic violence.

In contrast the Deakin study says: "Violence in all its forms is a complex phenomenon." Why do feminist lobby groups like Our Watch and White Ribbon Australia think they have a simple magic answer? Why is Libby Davies CEO of White Ribbon allowed to say: "We stop violence at the source. And the source is men"? What hideous sex discrimination.

The new Deakin research found male victims accounted for 11 per cent to 37 per cent of incidents of family violence attended by police.

Where are TV ads showing this?

Miller says the key to addressing the issue is to identify risk factors including substance use problems.

Mandatory sobriety and treatment orders should be attached to family and domestic violence sentences.

Feminist lobby groups are desperately clinging to their narrative that "toxic masculinity" causes domestic violence. In truth, the National Drug and Alcohol Research Centre of the University of NSW reported in October that Australian women drink the same amount of alcohol as men. So shall we start talking about "toxic femininity" and "intoxicated femininity"?

Considering The Daily Telegraph reported on December 18 that children as young as 12 or 13 are trying alcohol and drugs, can we not see the urgency for action?

Mary Barry, CEO of Our Watch, recently told a website, "being poor does not 'cause' domestic violence". However, Deakin University research states, family and domestic violence incidents occurred "most often in areas of greatest socio-economic disadvantage in NSW (26 per cent), Tasmania (29 per cent), South Australia (48 per cent), and Victoria (32 per cent)." Take your fingers out of your ears, remove your blinkers of blanket blame, and read research that hasn't been commissioned to suit your agenda.

Men aren't the enemy; a huge percentage of the source of violence is substances.

Ice-fuelled violence is tearing communities apart. Are feminists going to try to blame that on gender, too?

Alcohol and substances cause chemical changes in our brains. Every individual reacts differently.

It affects individuals in the moment and poor emotional control plays a part - in both genders.

Yes, of course we all want to stop violence against women and children but that's only a fraction of the picture.

Foundation for Alcohol Research and Education (FARE) chief executive Michael Thorn says ADIVA research findings add further weight to decades of research demonstrating alcohol contributes to incidence and severity of family and domestic violence.

"Frankly, the evidence that alcohol is a significant risk factor for family violence is irrefutable. And while we have witnessed a continued focus by governments on the need to address family violence over the last two years, our political leaders still refuse to recognise the elephant in the room.

"They fail to acknowledge that alcohol contributes to the incidence and the severity of family and domestic violence," Mr Thorn tells The Daily Telegraph. "We don't need to wait decades for generational change. We can introduce measures today that would prevent some of the tragic toll." If we continue to ignore alcohol and substances as root causes and focus on gender we will simply pass violence to future generations.

Continually pouring government funding into feminist lobby groups' pockets so they can push their gender agenda in the name of tackling domestic violence is a disgrace.

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Audience

233,857 CIRCULATION



We'll sip to lower rate of drinking

Central Western Daily, Orange NSW, General News, David Fitzsimons

21 Dec 2016

Page 3 • 370 words • ASR AUD 942 • Photo: No • Type: News ItemClassification: • Size: 234.00 cm² • NSW • Australia • Press - Winemakers' Federation of Australia • ID: 703250550

ORANGE might have its share of top drinking holes but compared to parts of Bathurst, Blayney and Lithgow we're a city of civilised sippers.

New health research shows that 19 per cent of the Orange population are considered to drink excessive amounts of alcohol. It is above both the NSW and Australian averages (both are 16.7 per cent) but better than many regional areas.

The rate in the regional area of Bathurst is 26 per cent, Blayney (25.6 per cent), regional Lithgow (22.5 per cent and Oberon (23.4 per cent).

And Orange is far healthier than the worst area in NSW, Byron Bay, where more than one-third of its population drink excessively.

The Australia's Health by Area tracker rates excess drinking as having more than two standard drinks a day.

Foundation for Alcohol Research and Education (FARE) Chief Executive Michael Thorn said the trend in Orange was heading in the right direction.

"The Orange community should take heart that is slightly healthier than other parts of the country," Mr Thorn said.

However, he warned that excessive alcohol consumption was still a major problem for Australia.

"We are in the top 30 countries for heavy drinking," he said.

"We consume about 9.5 litres of pure alcohol per person per year.

"Alcohol is the fifth biggest risk factor for chronic disease worldwide." Mr Thorn said drinking rates were falling but it did fluctuate.

He said experts were targeting a significant reduction in alcohol intake by 2025 which could be done if there were major community changes.

"I think it's very achievable.

"The general story today is we are consuming about four times the alcohol per person than what they were in the early 1930s.

"Women's drinking has increased markedly since the 1960s." Mr Thorn quoted a 2016 study of drinking habits published in BMJ Open, an online medical research publisher, which he said found that women were catching up with men in terms of their alcohol consumption, and in some cases, exceeding them.

He called for reform of taxation policy that allowed the proliferation of cheap, bulk wine, a reduction in the opening hours of licensed premises and bottle shops, health warnings on alcohol products and more restrictions on alcohol advertising.

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Audience

2,615 CIRCULATION



Fingers crossed for a stellar Hunter vintage

Maitland Mercury, Maitland NSW, General News

21 Dec 2016

Page 9 • 389 words • ASR AUD 1,070 • Photo: Yes • Type: News ItemClassification: • Size: 278.00 cm² • NSW • Australia • Press - Winemakers' Federation of Australia • ID: 703279713

EDITORIAL

IF THERE's one thing the Hunter is known for above almost anything else, it's the region's ability to produce topnotch wine.

So here's hoping that the coming year's vintage is everything that winemakers are hoping it will be.

It's good news that experts are quietly predicting the 2017 harvest could produce wines that rate up there with the renowned 2014 Hunter vintage.

But it's not guaranteed to be sunshine and roses just yet.

Hunter winemakers need weather conditions to be just right as their grapes mature on the vines, ready for picking in the coming months.

Pokolbin winemaker Nick Connaughton (pictured), who owns fledgling label Left of Centre Wines, said spring had delivered the moderate temperatures that grape growers needed.

"We received enough rain which resulted in good subsoil moisture and growth and the vines look well balanced," he said.

"At this stage we are in the lap of the gods and praying that there will be no heavy rain or hail between now and harvest later in January." In comparison, Barossa vigneron Anthony Scholz said things looked "pretty good" in South Australia.

"We've got good soil moisture from the wet winter we had - we certainly haven't seen a winter like that for a long time. It's been a cool spring and now we're into summer the vines are growing quite rapidly," he said. "Last year was hot and dry and the aim of watering was to keep leaves on the vine whereas this year it's a bit the opposite - the topsoil is starting to dry out to about 50cm but under that it's still wet, wet, wet.

We'll probably start to pick about March 6 to 10, which will be about three weeks later than last year." The good thing for winemakers is that the long-range weather forecasts for January and February in the Hunter predict average rainfall - which would provide perfect conditions for a strong vintage.

It's understandable that Mr Connaughton was hesitant to compare the potential of the 2017 vintage with the 2014 batch - which was the Hunter's best vintage in about half century.

With a bit of luck, the weather conditions will be ideal so the Hunter's winemakers can continue their valuable contribution to the region's economy and as tourism draw cards that attract visitors from across the globe.

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Audience

2,583 CIRCULATION



Top drop forecast for vintage

Maitland Mercury, Maitland NSW, General News, Donna Sharpe

21 Dec 2016

Page 4 • 475 words • ASR AUD 2,175 • Photo: Yes • Type: News ItemClassification: • Size: 565.00 cm² • NSW • Australia • Press - Winemakers' Federation of Australia • ID: 703280281

IT'S crunch time for the region's vineyards with winemakers praying for perfect weather conditions in the lead up to next month's harvest which is tipped to be a winner.

To date, 2017 is shaping up to be a great vintage across all varieties, possibly up there with the cracking 2014 vintage.

Pokolbin winemaker Nick Connaughton and wife Sarah have the fledgling label Left of Centre Wines. Nick also works for Gundog Estate and Sarah for Agnew Wines.

"Conditions so far have been good," Nick said. "We've had a good Spring which wasn't unseasonably warm like previous years where we had 35 and 40 degree days. We needed moderate temperatures through Spring and that was delivered.

"We received enough rain which resulted in good subsoil moisture and growth and the vines look well balanced." Long range weather forecasts for January and February predict average rainfall for the region which would be perfect conditions just prior to picking.

"At this stage we are in the lap of the gods and praying that the weather will play nicely between now and harvest later in January." With 2014 being the region's best vintage in about 50 years, Nick said he didn't want to compare 2017 with such an exceptional year. "At this stage things are looking good for 2017. The vines look healthy and it should be another great vintage." He said all varieties across red and whites are doing well. "There's no sign of any variety really struggling and the canopies are holding up really well," he said.

"In terms of yield I really don't think the weather to date has adversely affected that at all." Barossa Valley vigneron Anthony Scholz supplies Shiraz grapes to 11 wineries in the region. He said the Barossa had just gone through fruit set following a good flowering period.

"Things look pretty good, we've got good soil moisture from the wet winter we had - we certainly haven't seen a winter like that for a long time. It's been a cool spring and now we're into summer the vines are growing quite rapidly," he said.

"Last year was hot and dry and the aim of watering was to keep leaves on the vine whereas this year it's a bit the opposite - the topsoil is starting to dry out to about 50cm but under that it's still wet, wet, wet. We'll probably start to pick about March 6 to 10, which will be about three weeks later than last year," he said.

Nick forecast an Australia Day Hunter harvest for whites and later in February for reds.

Left of Centre Wines will produce about 300 cases of wine next year concentrating on their flagship chardonnay and shiraz which are available at Pokolbin Winemakers' Outlet or on their website.

Caption Text:

NEXT VINTAGE: Winemaker Nick Connaughton inspecting some grapes at Rothbury. Picture: Jonathan Carroll

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Audience

2,583 CIRCULATION



Virtual fence protecting state's wine

Northern Argus, Clare SA, General News

21 Dec 2016

Page 2 • 410 words • ASR AUD 562 • Photo: No • Type: News ItemClassification: • Size: 270.00 cm² • SA • Australia • Press - Winemakers' Federation of Australia • ID: 703434236

A CUTTING-EDGE vineyard cyber monitoring system, designed to keep South Australia's \$1.78 billion wine industry free of devastating pests and diseases such as phylloxera, was launched last week.

Funded by the state government and Vinehealth Australia, Project Boundary Rider creates a virtual boundary - or geofence around vineyards and uses smartphone app technology to monitor the movement of people entering vineyards.

Vineyard owners are alerted when anyone crosses their property line. This is critical, as pests such as phylloxera can be spread by machinery or on shoes and clothing worn by people travelling between infected and non-infected areas.

The Boundary Rider pilot project is being rolled out to 30 winegrowers in McLaren Vale and the Barossa.

Agriculture, Food and Fisheries Minister Leon Bignell said the innovative system was a first in biosecurity for the wine sector nationally.

"It will protect vineyards from pest and disease threats and provide critical intelligence about the movement of people coming in and out of properties," he said.

"Wine is one of SA's key export industries and we grow about 50 per cent of Australia's grapes. It's vital we do everything we can to protect the industry's future and SA's reputation as the producer of premium food and wine from our clean environment.

"Historically we have an enviable reputation globally for the strength of our biosecurity systems and Project Boundary Rider will take it to another level." In the event of a pest or disease outbreak, the technology provides instant data to enable a rapid response to contain the spread and minimise loss.

Vinehealth Australia CEO Inca Pearce said the geofencing technology will enable growers to better integrate an important farm gate hygiene practice of recording visitor movements into daily operations.

"It means growers can remotely record the arrival and departure of visitors as part of their day-to-day management, which is essential in preventing damaging pest and disease incursions in our vineyards," she said.

Growers receive an immediate notification when someone has entered a vineyard, while visitors with the Boundary Rider app are greeted on their smartphone with a welcome or instructional message.

The pilot, which runs until mid-2017, has attracted strong support from winegrowers. The identity of individual visitors and vineyards can only be used in an emergency outbreak and is only accessible by system administrators at Vinehealth Australia. The pilot is being supported by the McLaren Vale Grape, Wine and Tourism Association and Barossa Grape and Wine Association.

Details: vinehealth.com.au/projects/project-boundary-rider

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Audience

3,119 CIRCULATION

Page 5 • 466 words • ASR AUD 416 • Photo: Yes • Type: News ItemClassification: • Size: 273.00 cm² • SA • Australia • Press - Winemakers' Federation of Australia • ID: 703495201

RoundUP

REACTION TO TUESDAY'S EXTRA ROUNDUP Most of the response to Tuesday's extra Riverland Wine roundup was positive.

There was only one negative in fact; one of the major wineries called to notify the association that they will not be advising their indicative prices to the association.

That's fair. The association doesn't have a contract with any wineries, doesn't have any grapes to sell. It could be argued it doesn't need to know who's paying what for grapes.

Never mind the positive things the association strives to achieve for the common good; the striving for excellence in all things; the constant focus on continuous improvement and collaboration.

Never mind about leadership and engagement.

Never mind about research, development and extension work and the fact that the Riverland and other inland regions build the critical mass that enables places like the Wine Industry Cluster (WIC) at Urrbrae to do what they do and be regarded as the world's leading grape and wine research institute.

Never mind about this region's competitiveness as an international wine region; the vineyard to the world perhaps?

Never mind about growing Australia's share of the global wine market at all levels and price points.

Never mind about profitability and certainly don't come to grips with sustainability.

No, those are the things that the regional association can take care of. And it will; Riverland Wine is proud of its contribution to the entire wine industry over the past decade of challenges.

Just one nagging regret. its delivery of benefit to community, to environment and to regional, state and national economies could have been vastly greater if the vision of transition for the region had been more willingly embraced by some of the most significant contributors.

Be bold, be ambitious, be generous.

USEFUL INDUSTRY STATS Much of the feedback following a Tuesday radio interview was about the usefulness of industry stats.

We tend to show these to one another but often-times don't blow our own trumpet.

Some say we need to shrug off the 'Riverland cringe' and proclaim more proudly what the region's winegrowers and winemakers do for the industry. A picture tells a thousand stories as they say, so here are a few pictures of stats.

While you are examining the graphs, think about this: A tonne of grapes will produce roughly 80 dozen cases of wine; that's 960 bottles.

If a winery pays \$350 per tonne for those grapes, that's less than 37 cents paid to the grower for the wine.

Then ponder whether that's truly sustainable?

Caption Text:

If wine production is not sustainable in the Riverland, where will the critical mass come from to produce the R&D and competitiveness necessary to succeed in global markets?

Flat-lining like this in the face of inevitable rising costs is not sustainable for Riverland growers or winemakers.

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Audience

2,400 CIRCULATION



Snake + Herring open doors

Busselton Dunsborough Mail, Busselton WA, General News

21 Dec 2016

Page 24 • 133 words • ASR AUD 426 • Photo: Yes • Type: News ItemClassification: • Size: 221.00 cm² • WA • Australia • Press - Winemakers' Federation of Australia • ID: 703582731

A SMALL gathering attended the official opening of Snake + Herring's first cellar door in Wilyabrup after five years of producing Western Australian wine.

Vasse MP Libby Mettam said many wine producers in the South West were predominately small, family-owned businesses which would benefit from liquor reforms introduced by the state government last year.

"Producers are now allowed to operate satellite or collective cellar doors off-site from their registered producer's license premises," she said.

"Which has opened up huge opportunities for WA wine producers by providing alternative pathways to market." Snake + Herring is a wine label showcasing nine wines across the Margaret River region including the recent trophy winning chardonnay.

Caption Text:

Snake and Herring marketer Redmond Sweeny and winemaker Tony Davis at the official opening of their first cellar door in Wilyabrup.

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Audience

14,400 CIRCULATION



GREAT SCOTT, CRISIS DODGED

Courier Mail, Brisbane, General News, Renee Viellaris

20 Dec 2016

Page 8 • 693 words • ASR AUD 23,113 • Photo: Yes • Type: News ItemClassification: • Size: 1,316.00 cm² • QLD • Australia • Press - Winemakers' Federation of Australia • ID: 702702931

Treasurer conjures billions to save AAA

SCOTT Morrison has averted a political crisis by finding new cash he didn't know existed and raiding the welfare can to help stave off a AAA credit downgrade.

All three major credit agencies yesterday were cautious in saying they would not immediately downgrade the credit rating, giving the Treasurer some breathing room until the May Budget.

But the economy remains fragile, the Budget deficit has blown out, employment will remain stubbornly high and businesses have turned their backs on investment.

Some of the biggest savings measures were gained by changing the methodologies used to model how many families will use child care - allowing Mr Morrison (pictured) to rake in \$7.6 billion from new projections showing fewer parents will use child care subsidies. It has also recalculated how many older Australians will access the pension, saving \$2.7 billion over the forward estimates.

Mr Morrison will also move in on welfare cheats, extend freezes on family payments, and delay diagnostic imaging and pathology bulk billing incentives.

Several projects, including skills programs, were also cut or pared back.

The deficit will blow out by more than \$10 billion over the next four years, although the cash deficit reduced by \$600 million to \$36.5 billion this financial year.

Despite weaker wage growth and declining GDP this financial year, Mr Morrison refused to budge from his May projection of a return to surplus by 2020-21.

The unemployment rate is projected to land at 5.5 per cent out to 2017-18 and underemployment remains a significant challenge for the Government.

The Mid-Year Economic and Fiscal Outlook was not as bad as many economists predicted but credit agencies sent a strong message to all politicians - get finances under control or face a markdown.

Such an outcome would be potentially disastrous for the Government and households.

On the plus side, Australians will boost Government coffers through sin taxes.

Smokers, who will be hit with an already-announced steeper excise, will pump an estimated \$13 billion in tobacco taxes into Mr Morrison's piggy bank in 2019-20, compared with \$10 billion this financial year.

Boozers will also help the bottom line. Excise on beer will increase from \$2.4 billion this financial year to \$2.6 billion in the forward estimates. And those who like harder liquor will inject \$2.1 billion in spirits this financial year and \$2.3 billion by 2019-20.

Property managers Lucinda Perrins and Kellie Campisi said taxes on alcohol sales were very important to the Australian economy.

They believed the excise increases could exceed what the Government predicted.

"I think we could see even greater growth with Australia's drinking culture," Ms Campisi said.

"Alcohol is very important to most Australians and is often a staple at social events." Mr Morrison said the Government was getting the Budget back on track but did not want to dramatically cut spending or raise taxes.

"I don't think it is a good plan to overtax the economy, undermine growth and, therefore, undermine the revenues that would come from that growth," Mr Morrison said.

Opposition finance spokesman Jim Chalmers slammed the Budget update, accusing Mr Morrison of putting at risk the AAA credit rating, which increases borrowing costs for homeowners, governments and businesses.

"What we have here is an economy which is shrinking, deficits which are growing and full-time jobs which are disappearing," Dr Chalmers said. "So it's no wonder that Scott Morrison risks being the first treasurer in three decades to have the credit rating downgraded on his watch." EDITORIAL P22 BUSINESS P26

FAST FACTS Job growth down from 1.75% to 1.25% Cash deficit at \$36.5 billion \$600 million Surplus by 2020-21, as listed in May Budget Deficit up \$10 billion over forward estimates Unemployment at 5.5% out to 2017-18 Tax down by \$3.7 billion since pre-election budget update Tax \$30.7 billion lower over the forward estimates Real GDP to grow 2% Growth to pick up to 2.75% in 2017-18 Spending as a share of GDP revised from 25.8% to 25.2%

Caption Text:

GLASS HALF FULL: Property managers Lucinda Perrins and Kellie Campisi said the festive season would boost federal coffers through "sin taxes".

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Audience

144,788 CIRCULATION



Page 26 • 511 words • ASR AUD 1,737 • Photo: Yes • Type: News ItemClassification: • Size: 286.00 cm² • TAS • Australia • Press - Winemakers' Federation of Australia • ID: 702724658

When crystal balling wine trends for 2016, James Halliday wrote: "These days wine is more of a fashion item than ever before. The changing pace of wine trends used to be slow, but it has accelerated in recent years as a new crowd of wine fashionistas has emerged, and the latest, the newest, the most novel, the unorthodox, not to mention the downright weird are lauded like never before.

"Sometimes this means embarking on an exciting wine adventure, sometimes it takes you into a theatre of the absurd".

If anything, looking forward to the coming year the trends Halliday saw have simply gathered pace.

Add the words artisan, house-made or craft to anything and sales increase dramatically. Craft beers, artisan gins and spirits and the popularity of ciders are booming, as are, perhaps to a lesser degree, sales of natural and orange wines and so-called virtual wines with quirky labels made by trendy young hipsters who have neither vineyards nor wineries.

Largely driven by the millennial generation who believe the whole fine wine thing has traditionally taken itself too seriously and who rather see wine as just plain fun, much the same as they see trying new beers and the everexpanding range of traditional and customised cocktails with glamorous and unusual garnishes on offer.

As with cocktails, ciders especially will continue to perform strongly as will the selection of a greater varietal and stylistic range of wines by the glass. One beneficial spin-off of the new generation's approach to wine is that we're seeing much more diverse and interesting wines in bars, restaurants and in our better bottleshops, with a growing range of imports and our own alternative varieties adding further interesting options.

We're also seeing a shift to lighter reds with lower alcohol and less oak and tannin influence than Aussie reds of only a few years ago.

Of particular note in Tasmania are the nouveau styles of pinot and gamay from the likes of Dixon Glaetzer, Two Bud Spur and others as well as the fresh, light and juicy pinots such as Spring Vale's Melrose, Freycinet's Louis, Home Hill's Landscape and Delamere's Naissante pinot noir.

But the biggest mover nationwide has been sparkling prosecco with some figures suggesting sales of homegrown and imported Italian prosecco are increasing at an annual rate of 38 per cent.

Again, prosecco's appeal is its easy, fruity drinkability in the style of a wine made to be enjoyed without having to think too much about it. And it's for similar reasons that crisp and refreshing pinot grigio wines are rapidly growing in popularity, much more so than their richer, oaked French sibling pinot gris.

We can also expect 2017 to bring us more examples of homegrown wines from more exotic grape varieties, both red and white - tempranillo, nebbiolo, arneis, molinara, lagrein, corvina, rondinella which should add immeasurably to our pleasure and choice.

All good reasons to welcome the new year and I wish everyone a very happy, healthy and successful 2017.

"The latest, the most novel ...

are lauded like never before"

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Audience

31,125 CIRCULATION



Wine grape prices a letdown for growers

Sunraysia Daily, Mildura VIC, General News, Christine Webster

20 Dec 2016

Page 3 • 267 words • ASR AUD 62 • Photo: No • Type: News ItemClassification: • Size: 151.00 cm² • VIC • Australia • Press - Winemakers' Federation of Australia • ID: 702741009

SUNRAYSLIA's wine grape industry says the prices being offered by wineries for the 2017 vintage are disappointing and don't reflect the increased demand for Australian wine overseas and the reduction in supply.

Australian wineries that are signatories to a voluntary code of conduct are required to release their indicative prices for wine grapes in December.

Murray Valley Winegrowers executive officer Mike Stone said even though most prices had increased they were still below what growers were expecting.

"They are coming from an awfully low base and they still haven't gone up to the degree that we believe they deserve to be, given everything that is happening in the industry.

"Exports have probably been the best they have been in seven or eight years and we have had a very significant reduction in vineyard area in Australia, probably around 30,000 hectares within the past decade," he said.

"In the Murray Valley and Swan Hill wine regions we have had 2500ha removed in the past three years." Mr Stone said wineries were offering a range of indicative prices from about \$370 to under \$400 a tonne for red wine varieties such as shiraz, cabernet sauvignon and merlot and about \$300 a tonne for chardonnay.

But he said given the present industry climate, growers should be receiving above \$400 a tonne for key red wine grape varieties and more than \$300 a tonne for white varieties.

Mr Stone said wine grape growers who did not believe the prices they were being offered were adequate should contact their winery.

"Wineries would be interested in giving growers feedback," Mr Stone said.

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Audience

5,972 CIRCULATION



Ex-Accolade boss warns on luxury wines

Australian Financial Review, Australia, Companies and Markets, Simon Evans

20 Dec 2016

Page 16 • 596 words • ASR AUD 4,284 • Photo: No • Type: News ItemClassification: • Size: 245.00 cm² • National • Australia • Press - Winemakers' Federation of Australia • ID: 702743429

A former chief executive of Australia's second-biggest wine company, Accolade Wines, says whoever ends up owning the business will need to ensure a large chunk of sales still comes from the mid-market commercial brands.

Stephen Millar presided over a 20-fold increase in value of what was previously known as BRL Hardy in a decade-long stint as chief executive, before bowing out after a \$1.9 billion takeover of the company in 2003 by New York-listed Constellation Brands.

Mr Millar says that while luxury wine brands bring extra prestige, the engine room of profits is still the middle market. He said the success of rival Treasury Wine Estates' Penfolds brand in the luxury market in China has delivered big profit growth but cautioned that several factors can shift relatively quickly and upend even the most carefully thought-out strategies.

"Exchange rates change, trends change, markets change," he said. A solid premium-end business with a high-volume mid-market operation was the ideal mix, he said.

Mr Millar says the appetite of investors in the looming exit by private equity firm CHAMP in an ASX listing in early 2017 will depend on the pricing and how well the company is able to negotiate a tough British market. Potential buyers of Accolade include French private equity firm PAI Partners, which has also been closely examining the operations to determine whether to make a formal buyout offer.

It first made soundings in September.

PAI Partners was behind the 2014 purchase of the Peters ice-cream business in Australia when R&R Ice-Cream acquired that company. R&R was owned by PAI Partners, which has assets under management of about \$12 billion. Rothschild is advising PAI Partners on its potential Accolade aspirations.

A third big Australian-based wine group, which makes the Jacob's Creek brand at a plant in the Barossa Valley in South Australia, has been French owned for the past 27 years.

Pernod Ricard, the French multinational, bought out Orlando Wines in 1989 and has had fluctuating fortunes, even though Jacob's Creek globally sells more than 6 million cases a year.

Mr Millar said Australia had produced a string of global brands that were now of sufficient size and market clout to have entrenched themselves in the minds of consumers. Hardys was the best known of the Accolade stable and had become the No.1 brand in the British market. Treasury Wines chief executive Mike Clarke has driven a strategy of repositioning Penfolds as a luxury brand, with the flagship Penfolds Grange the top-tier offering. But Mr Millar said there were still substantial volumes of lower-priced Penfolds offerings hitting the mid-market customer.

Accolade has moved further upmarket through a string of purchases over the past few years, including buyouts of Grant Burge Wines in Australia and Mud House in New Zealand.

A month ago it accelerated that push with the \$100 million acquisition of beer company Lion's fine-wine business, which includes brands Petaluma, Croser, St Hallett and Stonier.

CHAMP owns 80 per cent of Accolade, with the rest owned by New York based Constellation Brands. Mr Millar was at the helm when Constellation made a \$1.9 billion buyout of what was then known as BRL Hardy.

Constellation sold 80 per cent to CHAMP in early 2011 after a difficult few years - in part because the rising Australian dollar - crimped profits from a big export business built around the Australian wines portfolio of Hardys, Leasingham, Banrock Station and Nottage Hill.

Key points

The engine room of wine company profits is still the middle market.

French private equity firm PAI Partners is a possible buyer of Accolade.

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Audience

48,009 CIRCULATION



New partnership for NWS

Canberra Times, Canberra, Good Food

20 Dec 2016

Page 7 • 164 words • ASR AUD 9,098 • Photo: Yes • Type: News ItemClassification: • Size: 150.00 cm² • ACT • Australia • Press - Winemakers' Federation of Australia • ID: 702749451

SINGAPORE Airlines announced it would become the major partner of the National Wine Show of Australia from 2017.

The airline boasts three internationally-acclaimed Masters of Wine, who carefully taste and select the wines poured on board to ensure they provide customers with the very best wines to accompany their meals.

Chin YuTan of Singapore Airlines ACT said sponsoring the prestigious National Wine Show of Australia was perfect for their commitment to wine. "We're pleased to be able to support the Australian wine industry through this partnership for the next three years," he said.

Chairman of the National Wine Show of Australia, Mr Andy Gregory, welcomed Singapore Airlines' support of the Australian wine industry.

"When Singapore Airlines began flying to Canberra this year we saw an opportunity to engage with them through our shared commitment and passion for wine excellence," Mr Gregory said.

Caption Text:

National Wine Show Chairman, Andy Gregory at the presentation dinner.
Chin YuTan of Singapore Airlines was on hand to present the awards.

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Audience

17,953 CIRCULATION



Chinese wine market pours back

Sunraysia Daily, Mildura VIC, General News

20 Dec 2016

Page 16 • 267 words • ASR AUD 79 • Photo: Yes • Type: News ItemClassification: • Size: 191.00 cm² • VIC • Australia • Press - Winemakers' Federation of Australia • ID: 702746237

CHINA's wine market is recovering from its recent state of flux, providing great relief to wine businesses exporting to the nation, including Australia.

A report by global financial services lender Rabobank, titled *The Rise, Fall and Rise Again of China's Wine Market*, was launched last week at an international wine conference, *Wine Vision in Sonoma* in California.

Rabobank senior analyst Marc Soccio said the evolution of the Chinese consumer base was central to its recent turnaround in demand for imported wine.

"With much of the market previously centred around business and government entertainment, we've recently seen a significant shift in the way wine is distributed, purchased and consumed in China," he said.

"There is now a shift towards a younger retail consumer who is looking to engage more intently with the wine category, displaying a thirst for foreign wine culture and education.

"They are also much more willing to purchase wine for their own personal and social consumption, rather than as a gift, as older generations have done." The Rabobank report said, fuelled by highly connected shoppers, the growth of online sales in China had been impressive and was demonstrated by online trading company, Alibaba's Singles' Day promotion last month, when sales across all consumer categories hit \$US17.8 billion, up from \$US4.3 billion in 2015 and \$US9.3 billion the year before.

"While Alibaba is a well-known site, it is just one of a myriad of sites currently vying for the Chinese consumer dollar, providing new opportunities for wine businesses," Mr Soccio said.

Caption Text:

Younger consumers in China are eager to sample more foreign wines, including Australian wine.

[Download print article](#)

Audience

5,972 CIRCULATION



Lips smack for rebate

Sunraysia Daily, Mildura VIC, General News

20 Dec 2016

Page 4 • 207 words • ASR AUD 68 • Photo: Yes • Type: News ItemClassification: • Size: 165.00 cm² • VIC • Australia • Press - Winemakers' Federation of Australia • ID: 702852330

TREASURY Wine Estates says it welcomes the Federal Government's decision to tighten the eligibility for the wine equalisation tax (WET) rebate.

Treasury Wine Estates managing director for Australia and New Zealand Angus McPherson said in recent years, the WET rebate had been increasingly rorted and used in a way that had contributed to the industry's structural oversupply.

He said this had negatively affected the profitability of many legitimate winemakers and grape growers.

"We welcome the government's decision to tighten eligibility for the rebate, to remove bulk and unbranded wine from July 1, 2018, and to target winemakers who have invested in the industry from the crush all the way through to the branded product," Mr McPherson said.

Treasury Wine Estates said significant work had been undertaken by the Australian Government, particularly the Federal Minister for Revenue and Financial Services Kelly O'Dwyer and the Assistant Minister for Agriculture and Water Resources Anne Ruston, in engaging with the wine industry to find practical solutions to the industry's concerns about the rebate.

Treasury Wine Estates said it was pleasing the government had announced a decision ahead of the 2017 vintage, and the company urged Parliament to consider and support the changes as soon as possible next year.

Caption Text:
Angus McPherson

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Audience

5,972 CIRCULATION



Cat out of the bag into blue

Goulburn Town & Country, Goulburn, General News, Jessica Cole

20 Dec 2016

Page 1 • 276 words • ASR AUD 3,005 • Photo: Yes • Type: News ItemClassification: • Size: 1,022.00 cm² • NSW • Australia • Press - Winemakers' Federation of Australia • ID: 703050697

A super long-lining catamaran taking shape in an Adelaide boat factory is believed to be the first large commercial fishing vessel built in Australia for the past 12 years. Destined for the Abbott siblings of Narooma (Ryan Abbott, pictured), it will expand their family fishing operation all the way from the tip of Cape York, down and around Tasmania to the Victoria-South Australia border and out to Lord Howe Island. Stan Gorton reports, p3.

CANBERRA region wineries are fearful of crop and income loss after reports of illegal weedicide (24D and MCPA) spraying in November this year. The chemicals can cause deformities in the plant for two years. According to winemaker and exCSIRO biologist Ken Helm, it also impacts the health of the broader community. "People have to by law control their weeds, for things such as serrated tussock and thistles, but this all has to be done before October 1," he said.

"This is before the vines start to form and no damage can be done." By law, should herbicides drift and damage neighbouring crops, persons spraying them are liable for damage.

This year the illegal spraying has caused deformities in vine leaves from Hall to around Murrumbateman.

The NSW Environment Protection Authority says herbicides must be used responsibly to avoid damage and costs to farmers. "Failing to meet requirements can result in regulatory action," a spokesperson said. Anyone with information should contact the Environment Line on 131 555.

Caption Text:

FED UP: Murrumbateman winemaker Ken Helm says he fears massive crop loss after reports of people spraying illegal weedicide (24D and MCPA), saying the negative impact on crops and income is frustrating. Photo: Jeffrey Chan

[Download print article](#)

Audience

49,000 CIRCULATION



Help for wine

Bairnsdale Advertiser, Bairnsdale VIC, General News

19 Dec 2016

Page 21 • 263 words • ASR AUD 194 • Photo: No • Type: News ItemClassification: • Size: 96.00 cm² • VIC • Australia • Press - Winemakers' Federation of Australia • ID: 702547000

Member for Gippsland, Darren Chester, has welcomed tax changes to better support wine producers who invest in their local community and create jobs.

Mr Chester said the Government had enhanced the Wine Equalisation Tax (WET) Rebate to better assist small to medium businesses.

"The Government has listened carefully to industry and tailored packages so wine producers who build brands, invest in regional communities and create local jobs are the beneficiaries of the rebate, not the traders and major retailers," Mr Chester said.

"These changes will further encourage wine producers across Gippsland to invest in our region and continue to produce a quality wine of which we all can be proud." The key changes to the eligibility criteria to protect the integrity of the WET Rebate scheme include: * Eligible producers must own 85 per cent of the grapes at the crusher used to make the wine, and maintain ownership throughout the wine making process; * The rebate is limited to branded packaged wine in a container not exceeding five litres and branded with a registered trademark for domestic retail sale; and * The rebate claims must be better linked to the WET being paid.

The new eligibility criteria will apply from July 1, 2018.

The rebate cap will be reduced from \$500,000 to \$350,000 from 1 July 2018, which is a year later and a higher cap than announced in the 2016 budget.

The Government has also announced a new Wine Tourism and Cellar Door grant scheme to provide up to \$100,000 per annum to producers who exceed the \$350,000 rebate cap.

[Download print article](#)

Audience

5,386 CIRCULATION



Changes to wine tax rebate

South Burnett Times, Kingaroy QLD, General News

16 Dec 2016

Page 47 • 239 words • ASR AUD 183 • Photo: Yes • Type: News ItemClassification: • Size: 237.00 cm² • QLD • Australia • Press - Winemakers' Federation of Australia • ID: 701245393

THE Federal Government has announced enhancements to the Wine Equalisation Tax rebate to better help grape growing and winemaking and wine tourism in regional Australia.

The reforms are the result of industry calling for action to support the Australian wine industry by addressing distortions in the market through the misuse and exploitation of the WET rebate scheme.

The reforms include eligible producers must own 85% of the grapes at the crusher used to make the wine, and maintain ownership throughout the wine making process.

It's limited to branded and packaged wine, in a container not exceeding 5L and branded with a registered trademark for domestic retail sale and the rebate claims must be better linked to the WET being paid.

The new eligibility criteria will apply from July 1 2018.

The rebate cap will be reduced from \$500,000 to \$350,000 will come into effect on July 1 2018, which is a year later, and a higher cap, than announced in the 2016 Budget.

To encourage more wine tourism up to a further \$100,000 per year will be made available to producers who exceed the rebate cap through a new wine tourism and cellar door grant.

The eligibility criteria to qualify for the new grant will be finalised following consultation with the industry.

The final Wine Equalisation Tax rebate reforms will be introduced into Parliament next year.

Caption Text:

CHEERS: The government have made changes to better support the wine industry.

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Audience

4,341 CIRCULATION



NEW EXPORT FOOD BRAND LAUNCHED

Esperance Express, Esperance WA, General News

16 Dec 2016

Page 18 • 110 words • ASR AUD 121 • Photo: No • Type: News ItemClassification: • Size: 58.00 cm² • WA • Australia • Press - Winemakers' Federation of Australia • ID: 701348374

WA'S new export-focused agriculture brand was launched internationally in Singapore this week by Premier Colin Barnett.

Western Australia Worth Sharing invites consumers around the world to meet the producers and companies behind WA's safe, fresh and premium products, which range from the most successful agricultural exporters to small, family-run businesses. "Western Australia has a unique global advantage when it comes to agriculture, boasting a vast and pristine environment where we produce a diverse range of quality products," Mr Barnett said. "We're inviting the world to share in the rich bounty of our farms, vineyards, orchards and oceans, and we're starting with one of our closest trading partners - Singapore."

[Download print article](#)

Audience

3,500 CIRCULATION



RIVERLAND WINE RoundUP

Murray Pioneer, Renmark SA, General News

16 Dec 2016

Page 16 • 467 words • ASR AUD 658 • Photo: Yes • Type: News ItemClassification: • Size: 344.00 cm² • SA • Australia • Press - Winemakers' Federation of Australia • ID: 701378993

REACTION TO TUESDAY'S EXTRA ROUNDUP Most of the response to Tuesday's extra Riverland Wine roundup was positive.

There was only one negative in fact; one of the major wineries called to notify the association that they will not be advising their indicative prices to the association.

That's fair. The association doesn't have a contract with any wineries, doesn't have any grapes to sell. It could be argued it doesn't need to know who's paying what for grapes.

Never mind the positive things the association strives to achieve for the common good; the striving for excellence in all things; the constant focus on continuous improvement and collaboration.

Never mind about leadership and engagement.

Never mind about research, development and extension work and the fact that the Riverland and other inland regions build the critical mass that enables places like the Wine Industry Cluster (WIC) at Urrbrae to do what they do and be regarded as the world's leading grape and wine research institute.

Never mind about this region's competitiveness as an international wine region; the vineyard to the world perhaps?

Never mind about growing Australia's share of the global wine market at all levels and price points.

Never mind about profitability and certainly don't come to grips with sustainability.

No, those are the things that the regional association can take care of. And it will; Riverland Wine is proud of its contribution to the entire wine industry over the past decade of challenges.

Just one nagging regret. its delivery of benefit to community, to environment and to regional, state and national economies could have been vastly greater if the vision of transition for the region had been more willingly embraced by some of the most significant contributors.

Be bold, be ambitious, be generous.

USEFUL INDUSTRY STATS Much of the feedback following a Tuesday radio interview was about the usefulness of industry stats.

We tend to show these to one another but often-times don't blow our own trumpet.

Some say we need to shrug off the 'Riverland cringe' and proclaim more proudly what the region's winegrowers and winemakers do for the industry. A picture tells a thousand stories as they say, so here are a few pictures of stats.

While you are examining the graphs, think about this: A tonne of grapes will produce roughly 80 dozen cases of wine; that's 960 bottles.

If a winery pays \$350 per tonne for those grapes, that's less than 37 cents paid to the grower for the wine.

Then ponder whether that's truly sustainable?

Caption Text:

If wine production is not sustainable in the Riverland, where will the critical mass come from to produce the R&D and competitiveness necessary to succeed in global markets?

I Flat-lining like this in the face of inevitable rising costs is not sustainable for Riverland growers or winemakers.

[Download print article](#)

Audience

6,400 CIRCULATION



Industry cheers to wine tax changes

The Extra, Albany WA, General News, Tayler Neale

16 Dec 2016

Page 4 • 303 words • ASR AUD 1,302 • Photo: Yes • Type: News ItemClassification: • Size: 298.00 cm² • WA • Australia • Press - Winemakers' Federation of Australia • ID: 701546928

The Great Southern wine industry has praised the Federal Government's final changes to the Wine Equalisation Tax rebate after initial concerns flagged serious impact for the local industry.

Since the Federal Budget was released in May, there has been a chorus of concern from small Great Southern wine producers that proposed changes to the eligibility criteria for the WET rebate would make them ineligible and thus unprofitable.

Consequently, discussion forums were held throughout the State with Senator Anne Rushton quelling fears of far-reaching impact to regional producers.

Some of the changes include a reduction in the rebate cap from \$500,000 to \$350,000, a cellar door grant scheme worth \$100,000 a year and tightening of the eligibility criteria.

Great Southern Wine Producers' Association chairman Andrew Hoadley said the consultation process had worked.

"This was a great example of doing the process effectively," he said.

"Obviously, the wine industry, particularly in WA, wasn't happy with the pre-election WET policy announcement, but the consultation that followed allowed both large and small producers to contribute and find a way forward to reform, without unfair disadvantage to any one group." Mr Hoadley said the changes recognised industry demands.

"The removal of the proposed asset test acknowledges that investment in the industry. goes beyond winery or vineyard ownership to encompass inventory, which ties up so much capital in wine production." "Most producers in our region don't own all the infrastructure of production.

"The rebate announcement gives them certainty to invest in the future, knowing that their business model is recognised as a valid one.

"The \$100K rebate top-up for cellar door operators acknowledges the huge contribution they make to regional tourism and will encourage investment and increased production."

Caption Text:

Great Southern Wine Producers' Association chairman Andrew Hoadley said the Wine Equalisation Tax consultation process had worked. Picture: Laurie Benson

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Audience

19,479 CIRCULATION



Reform of wine tax rebate a win for WA

Busselton Dunsborough Times, Busselton WA, General News

16 Dec 2016

Page 13 • 354 words • ASR AUD 475 • Photo: No • Type: News ItemClassification: • Size: 206.00 cm² • WA • Australia • Press - Winemakers' Federation of Australia • ID: 701551125

The Turnbull Government's recent decision to reform the eligibility criteria under the Wine Equalisation Tax rebate scheme is a win for WA wine producers, and a win for sensible tax reform.

As a value-based tax, the WET places smaller fine wine producers, a sector dominated by WA winemakers, at an enormous disadvantage relative to bigger, lower-value wine makers which are dominant in the Eastern States. This results in a substantially higher tax being paid by WA producers on their high-value premium wines.

Add to this the tyranny of distance and WA winemakers have to live with significantly higher production costs throughout their supply chain, forcing them to charge higher prices for their premium wines compared with their Eastern States competition. The higher the price, the higher the tax paid.

These reforms, which tighten eligibility for the rebate, are designed to address this inequality between WA fine wine producers and bulk and unbranded winemakers in the east.

The addition of a new wine tourism and cellar door grant scheme, designed to offset the reduction of the WET rebate cap from \$500,000-\$350,000, recognises the important role played by the wine industry in creating jobs and investment across regional Australia.

The original WET was introduced in 2000 to replace the difference between the Wholesale Sales Tax and the new GST arrangements.

In order to best support small and medium-size winemakers, and to promote tourism across regional areas, a cellar door rebate of 14 per cent was introduced.

The scheme was replaced in 2004 by a rebate which removed the restriction on cellar door sales and was calculated at 29 per cent of the domestic wholesale value of the wine.

This rebate became an incentive for many wineries to invest in wine-related tourism and has driven the numerous cellar doors, restaurants, art galleries, concerts and festivals that have made regions such as WA's Margaret River and Great Southern districts international household names.

The latest decision has provided a fairer deal that will protect regional jobs, grow economic opportunities across regional WA and acts as a powerful impetus to wine export opportunities.

Dean Smith, Liberal Senator for WA

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Audience

15,527 CIRCULATION



Christmas Message from Rebekha Sharkie Federal Member for Mayo

Southern Argus, Strathalbyn SA, General News

15 Dec 2016

Page 3 • 316 words • ASR AUD 1,639 • Photo: Yes • Type: News ItemClassification: • Size: 151.00 cm² • SA • Australia • Press - Winemakers' Federation of Australia • ID: 701057315

It's hard to believe that Christmas is just over a week away! The last five months have flown by so fast.

Now that Federal Parliament has shut down for the summer break, and I have some time to reflect, I am really proud that the Nick Xenophon Team has delivered on some of its core election platforms to promote Australian made products, protect Australian businesses and secure Australian jobs for Australians.

NXT secured an agreement that makes the Government put Australian interests first when spending taxpayer money on government procurement.

Under new Commonwealth Procurement Rules, the Government has to consider compliance with Australian standards, employment and environmental regulations, and the broader impact on the economy when spending about \$59 billion a year on the running of government.

NXT also secured an agreement from the Government to introduce a Seasonal Workers Incentives Trial for the horticultural industry.

The two-year trial starts in June next year and means up to 6000 Australian job seekers can earn up to \$5000 doing harvest and other farm work without losing income support payments.

I view this as a bridge between farmers and a potential labour market of Australian workers, encouraging and supporting job seekers to work in orchards and market gardens.' With the Hills and Fleurieu so close to Adelaide, this scheme could really benefit our fruit and vegetable growers and winemakers.

NXT was also instrumental in securing an agreement, in writing from the Prime Minister, promising the delivery of the Murray-Darling Basin Plan in "full and on time".

This will provide more certainty for the Lower Lakes and its communities who are still recovering from the millennium drought a decade ago.

But this is just the start. Next year I will be scaling up my efforts' to make Mayo matter and I am looking forward to the challenge. Merry Christmas and safe travels.

Rebekha Sharkie Federal Member for Mayo

[Download print article](#)

Audience

2,161 CIRCULATION

Online News (3 items)



Wet winter has wine regions ready for 2017 vintage

insidesouthaustralia.com.au by Andrew Spence

21 Dec 2016 12:33 PM

708 words • ASR N/A • Internet - Winemakers' Federation of Australia • ID: 703543216

A wet winter and a cool spring has South Australia – as the rest of the nation – well placed for another strong wine vintage – albeit a little later than recent years.

About two months from the 2017 vintage, South Australian growers are predicting a...

[Read on source website](#)

Audience

N/A UNIQUE DAILY VISITORS, N/A AV. STORY AUDIENCE



Riverina winery brings in 2016 with multiple awards

The Area News by Rebecca Hopper

21 Dec 2016 12:16 PM

429 words • ASR AUD 2,575 • Internet - Winemakers' Federation of Australia • ID: 703538667

De Bortoli Wines celebrates successful year with strong medal tally despite industry challenges See your ad here See your ad here

WINE glasses will be toasting at De Bortoli Wines after claiming one of its biggest medal hauls this...

[Read on source website](#)

Audience

N/A UNIQUE DAILY VISITORS, N/A AV. STORY AUDIENCE



Australia bends the rules

therealreview.com by Bob Campbell

21 Dec 2016 7:31 AM

144 words • ASR N/A • Internet - Winemakers' Federation of Australia • ID: 703435561

It's easy to beat an Australian winemaker at golf. When they are just about to take a swing at the ball you simply ask them what they think of wine equalisation tax (WET).

The two things that Aussie winemakers hate most about New Zealand is the success...

[Read on source website](#)

Audience

N/A UNIQUE DAILY VISITORS, N/A AV. STORY AUDIENCE

FM Radio (1 item)



Pre-recorded interview with Justin Jarrett, owner, See Saw Wines. Condon reports that ...

ABC Illawarra, Wollongong, NSW Country Hour, Michael Condon

19 Dec 2016 12:46 PM

Duration: 4 mins 39 secs • ASR AUD 5,720 • NSW • Australia • Broadcast - Winemakers' Federation of Australia • ID: X00068742568

Pre-recorded interview with Justin Jarrett, owner, See Saw Wines. Condon reports that the proposed changes to wine tax will be passed to Senate in 2017, noting that the winemakers will be entitled to a lucrative rebate if they own 85% of the grapes. Jarrett says he already has inquiries about grape sales from wineries that currently buy unbranded wine for blending. He says the tax changes will balance the risk that is currently being unfairly won by growers. He notes that shouldering the marketing risk is not fair. He cites that wineries in NZ are so convinced of the value that they will pay for the crop before it is even picked. He stresses that Australia needs to get to the point where the risk is shared across the table. He notes that price of grapes will go up as an effect of the change in the marketplace. He notes that they are making changes to their marketing strategy as they knew that the wet tax won't last forever. He cites that some of the Hunter Valley wineries are more interested in discussing strategies after buying the fruit directly from the vineyard.

Audience

N/A ALL, N/A MALE 16+, N/A FEMALE 16+

Interviewees

Justin Jarrett, owner, See Saw Wines

Also broadcast from the following 9 stations

ABC Central West NSW (Orange), ABC Coffs Coast (Coffs Harbour), ABC Mid North Coast (Taree), ABC New England North West (Tamworth), ABC North Coast NSW (Lismore), ABC Riverina (Wagga Wagga), ABC South East NSW (Bega), ABC Upper Hunter (Muswellbrook), ABC Western Plains NSW (Dubbo)

